



**A SMALL  
TRUTH TO  
MAKE LIFE 100%**



(Tempered by the realities of life)

With no apologies at all to: ORACLE®

# From a strictly mathematical viewpoint ...

What Makes 100%?

What does it mean to give MORE than 100%?

Ever wonder about those people who say they are giving more than 100%?

We have all been to those meetings where someone wants you to give over 100%.

How about achieving 103%?

What makes up 100% in life?

Here's a little mathematical formula that might help you answer these questions:

If

ABCDEFGHIJKLMNOPQRSTUVWXYZ

is equal to

1234567891011121314151617181920212223242526

# Hard Work

H+A+R+D+W+O+R+K

$$8+1+18+4+23+15+18+11 = 98\%$$

# Knowledge

K+N+O+W+L+E+D+G+E

$$11+14+15+23+12+5+4+7+5 = 96\%$$

# Love

L+O+V+E

$$12+15+22+5 = 54\%$$

# Luck

L+U+C+K

$$12+21+3+11 = 47\%$$

( don't most of us think this is the most important ??? )

Then what makes 100% ?

Money NO!!!

M+O+N+E+Y

13+15+14+5+25 = 72%

Leadership NO!!!

L+E+A+D+E+R+S+H+I+P

12+5+1+4+5+18+19+9+16 = 89%

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Every problem has a solution,  
only if we perhaps change our  
attitude.

To go to the top,  
to that 100% ,

what we really need to go  
further... a bit more...

# ATTITUDE

A+T+T+I+T+U+D+E

1+20+20+9+20+21+4+5 = 100%

It is OUR ATTITUDE towards  
Life and Work that makes OUR  
Life 100% !!!



# ATTITUDE IS EVERYTHING

Change Your Attitude ...

And You Change Your Life ! ! !

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# However

B-U-L-L-S-H-I-T

$2+21+12+12+19+8+9+20 = 103\%$

AND, look how far ass kissing will take you.

A-S-S-K-I-S-S-I-N-G

$1+19+19+11+9+19+19+9+14+7 = 118\%$

(A-R-S-E-K-I-S-S-I-N-G even further – 122%!)

So, one can conclude (with mathematical certainty) that while Hard Work and Knowledge will get you close, and Attitude will get you there, it's the Bullshit and Arse Kissing that will put you over the top.