



CEdMA Conference, 17 Apr 2013

Langley Marriott

“Market Barometer 11Q1-12Q4”

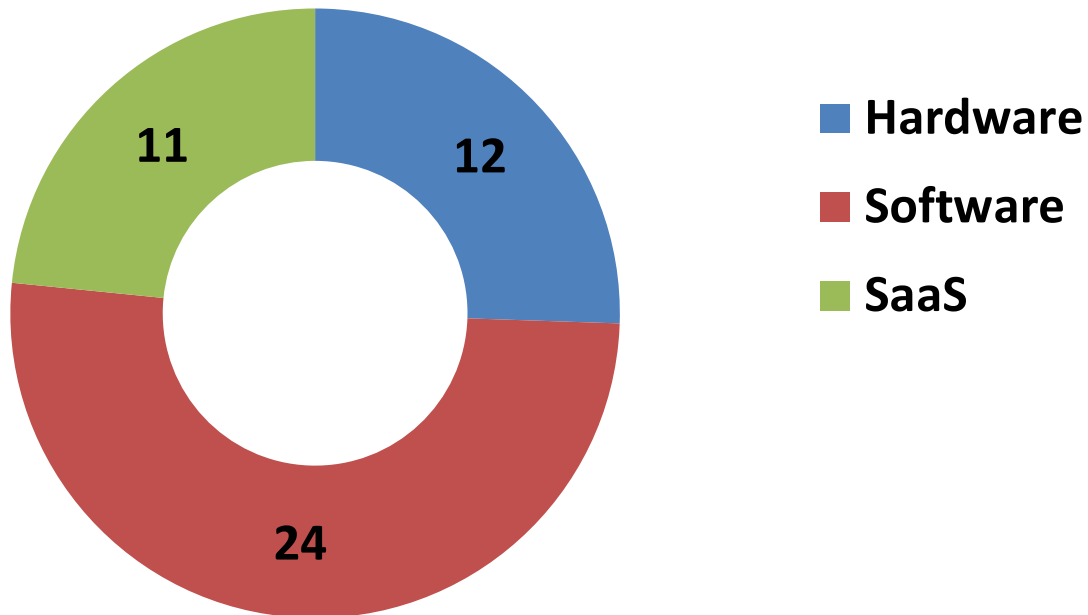
Mike Dowsey
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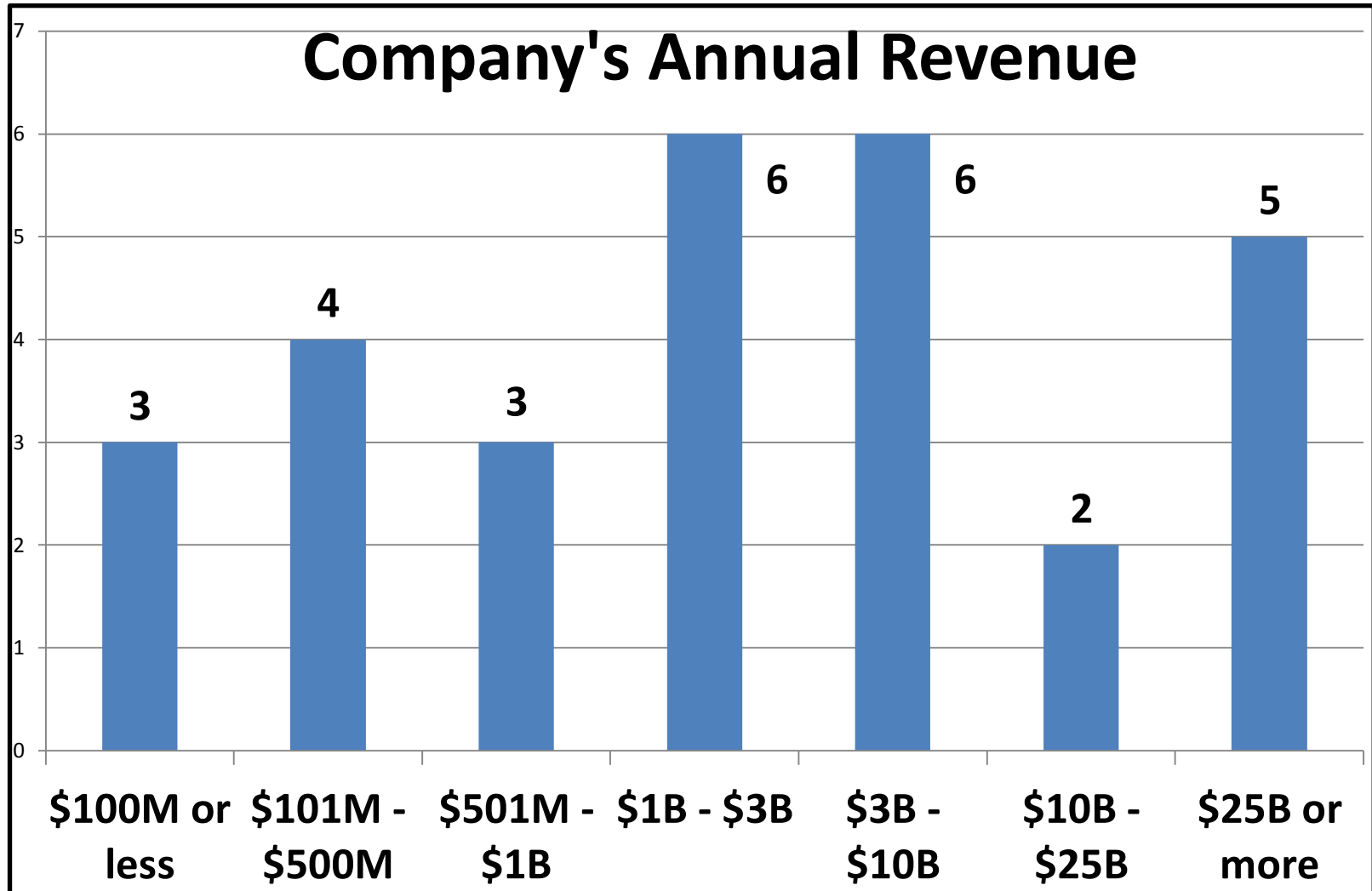
Profile of Respondents



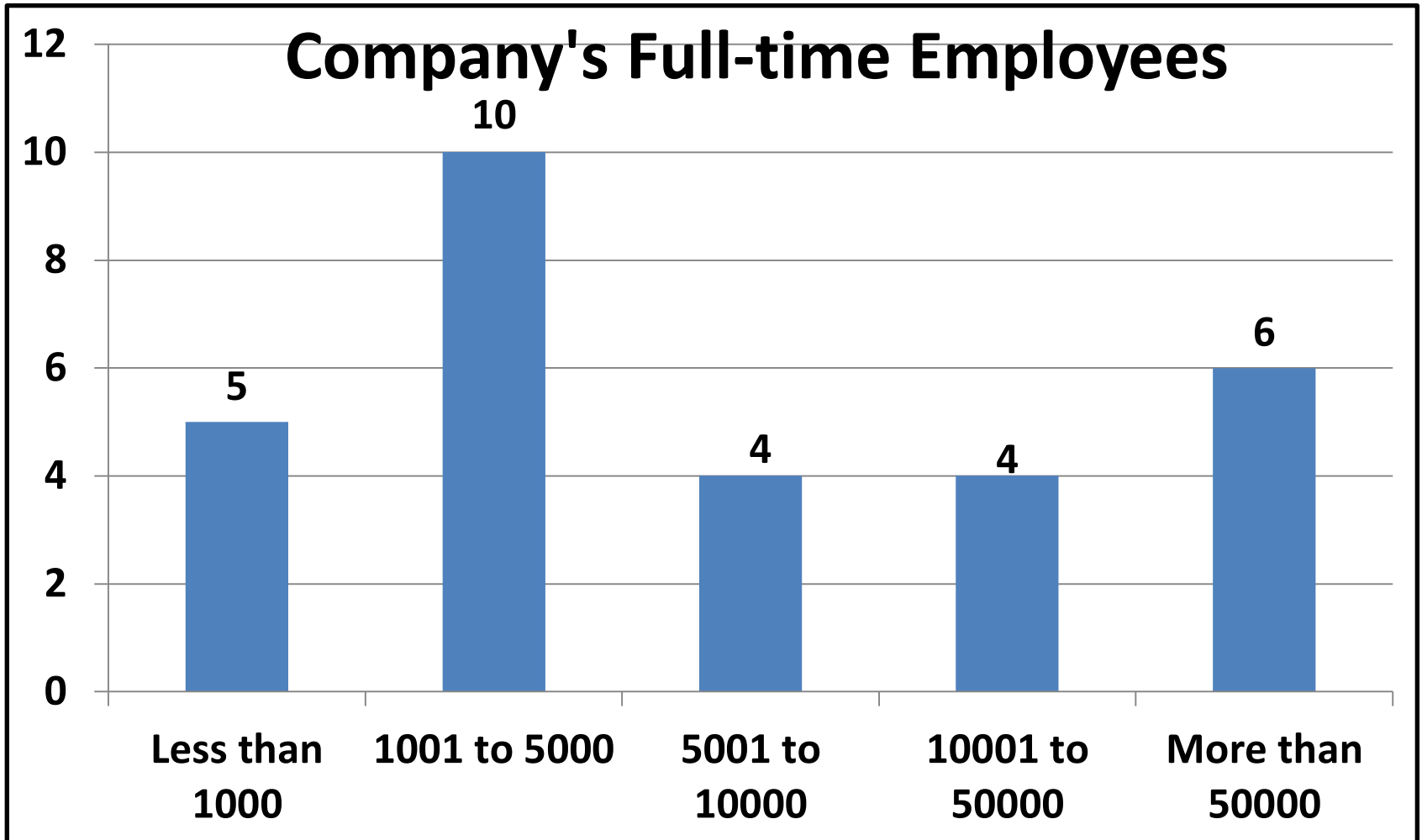
Company's Business



Profile of Respondents



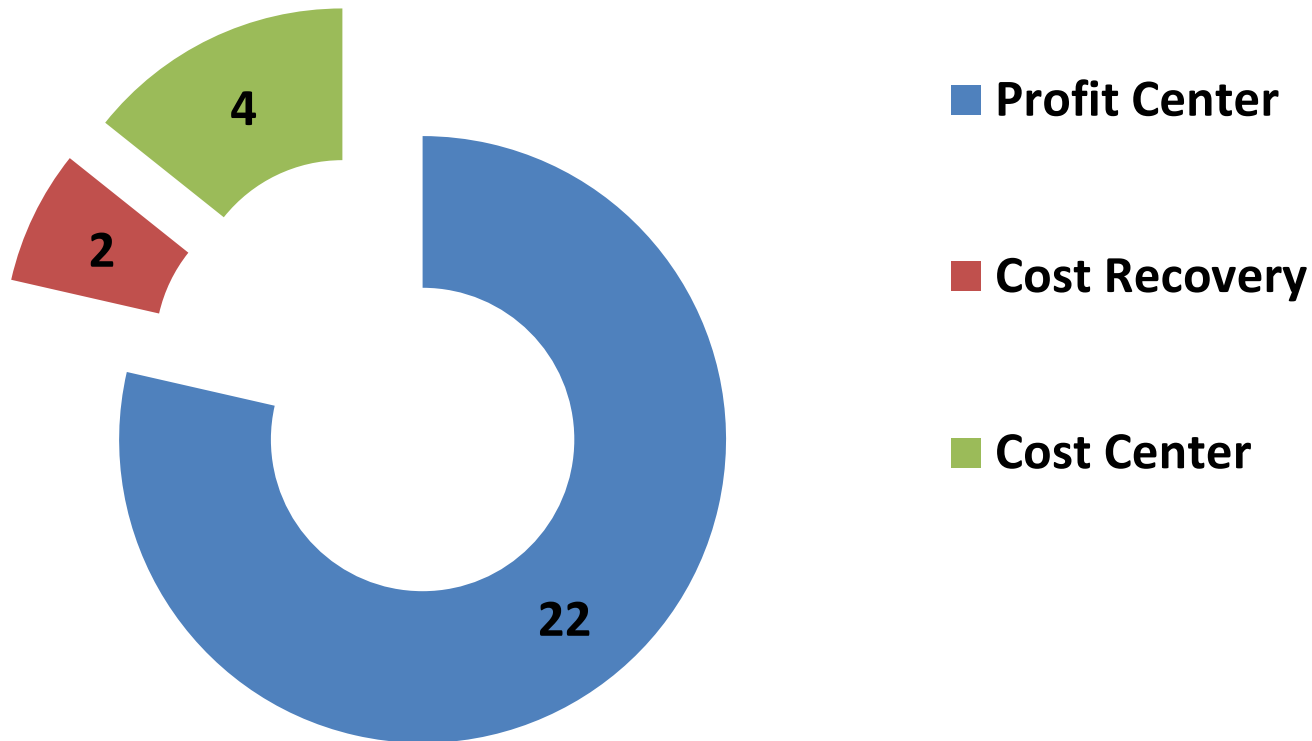
Profile of Respondents



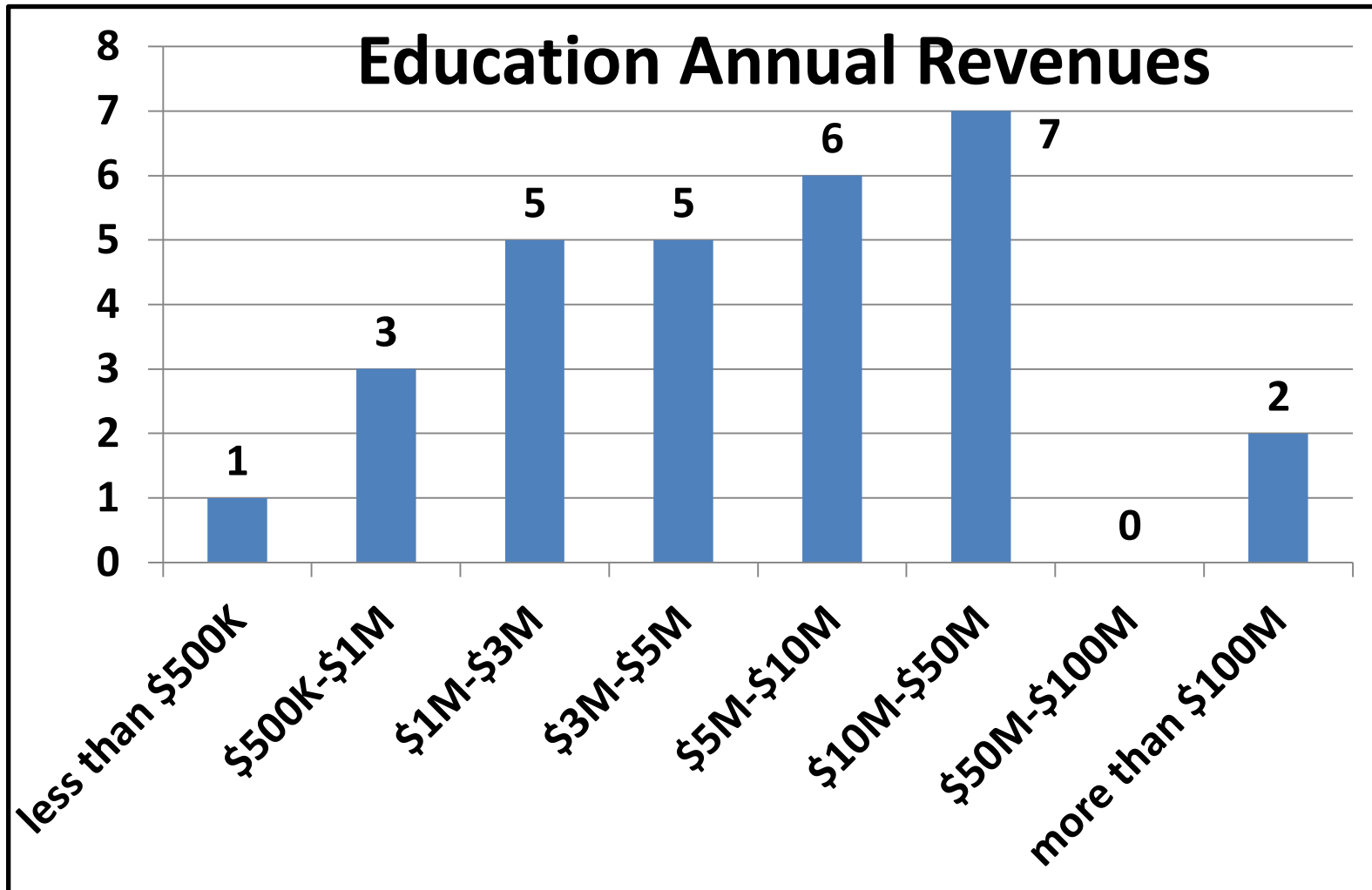
Profile of Respondents



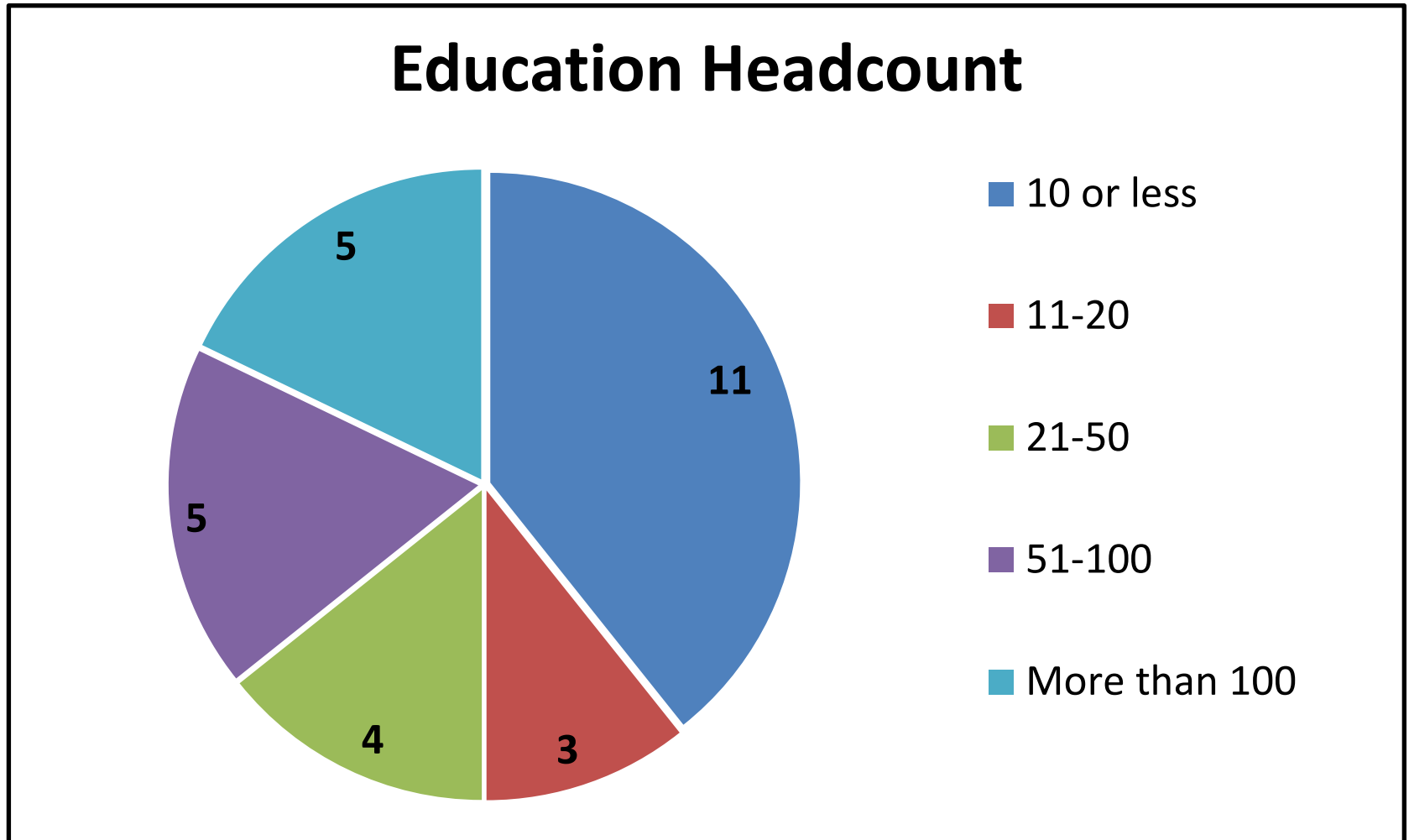
Education Primary Business Model

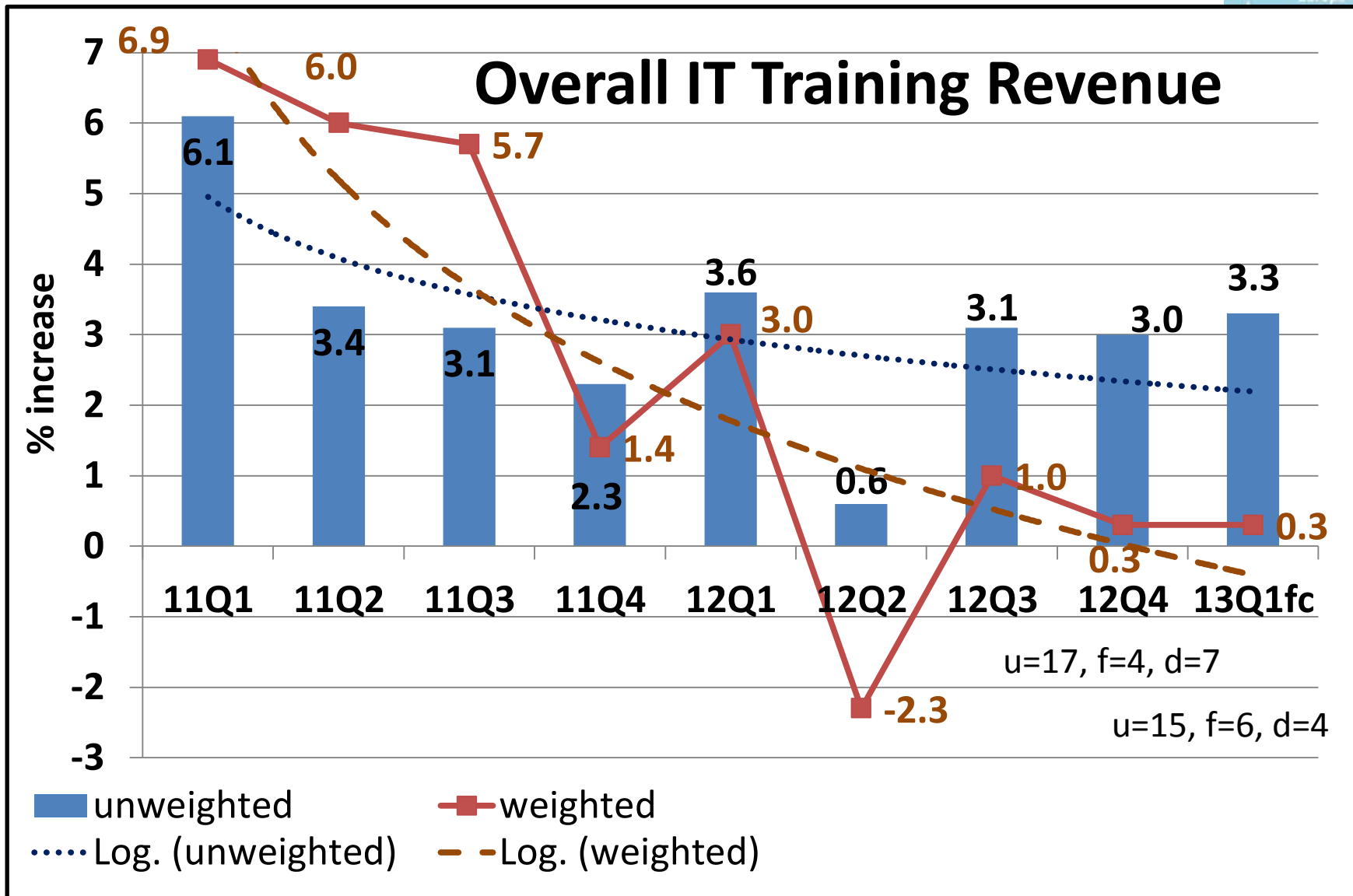


Profile of Respondents

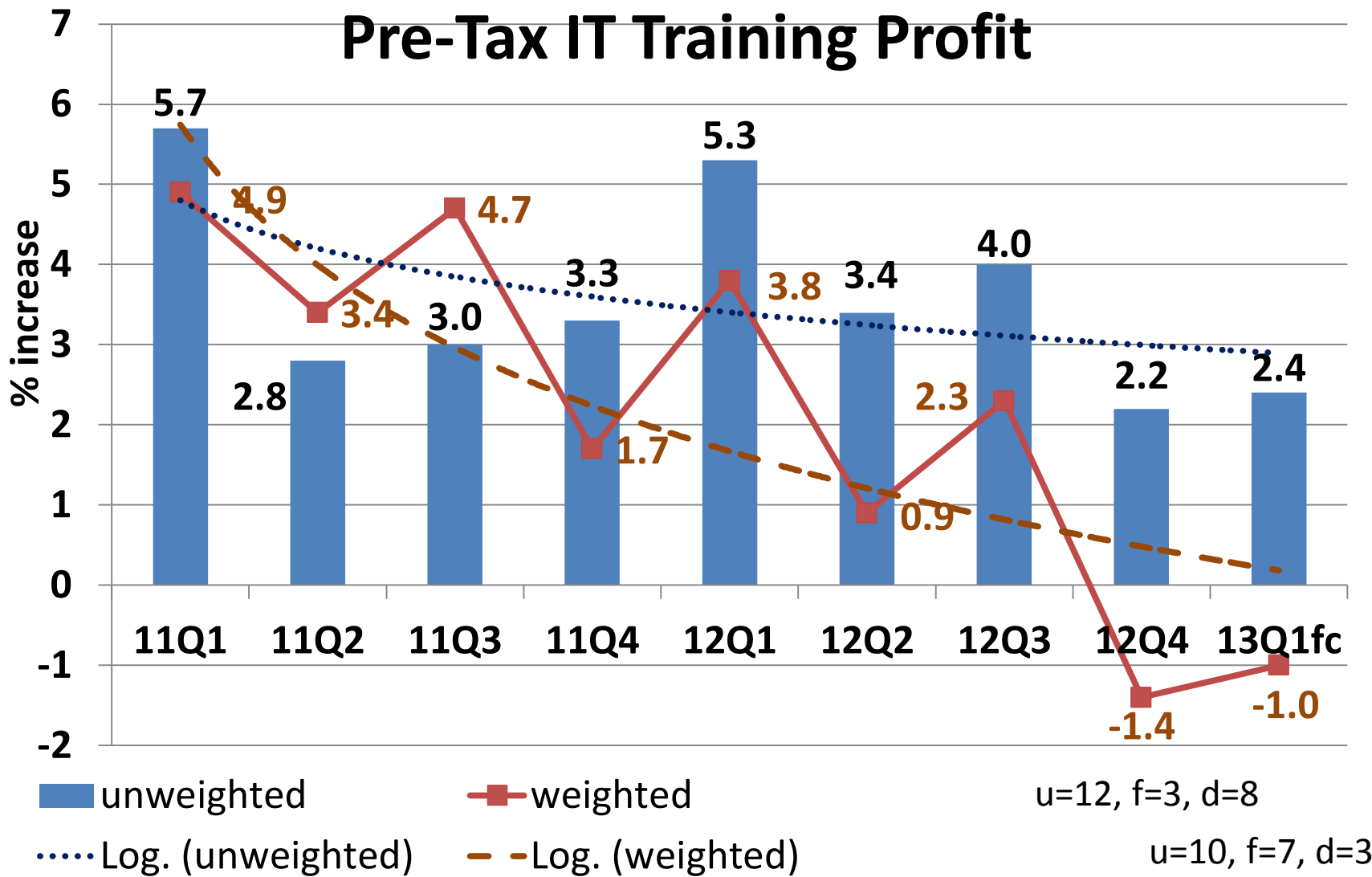


Profile of Respondents

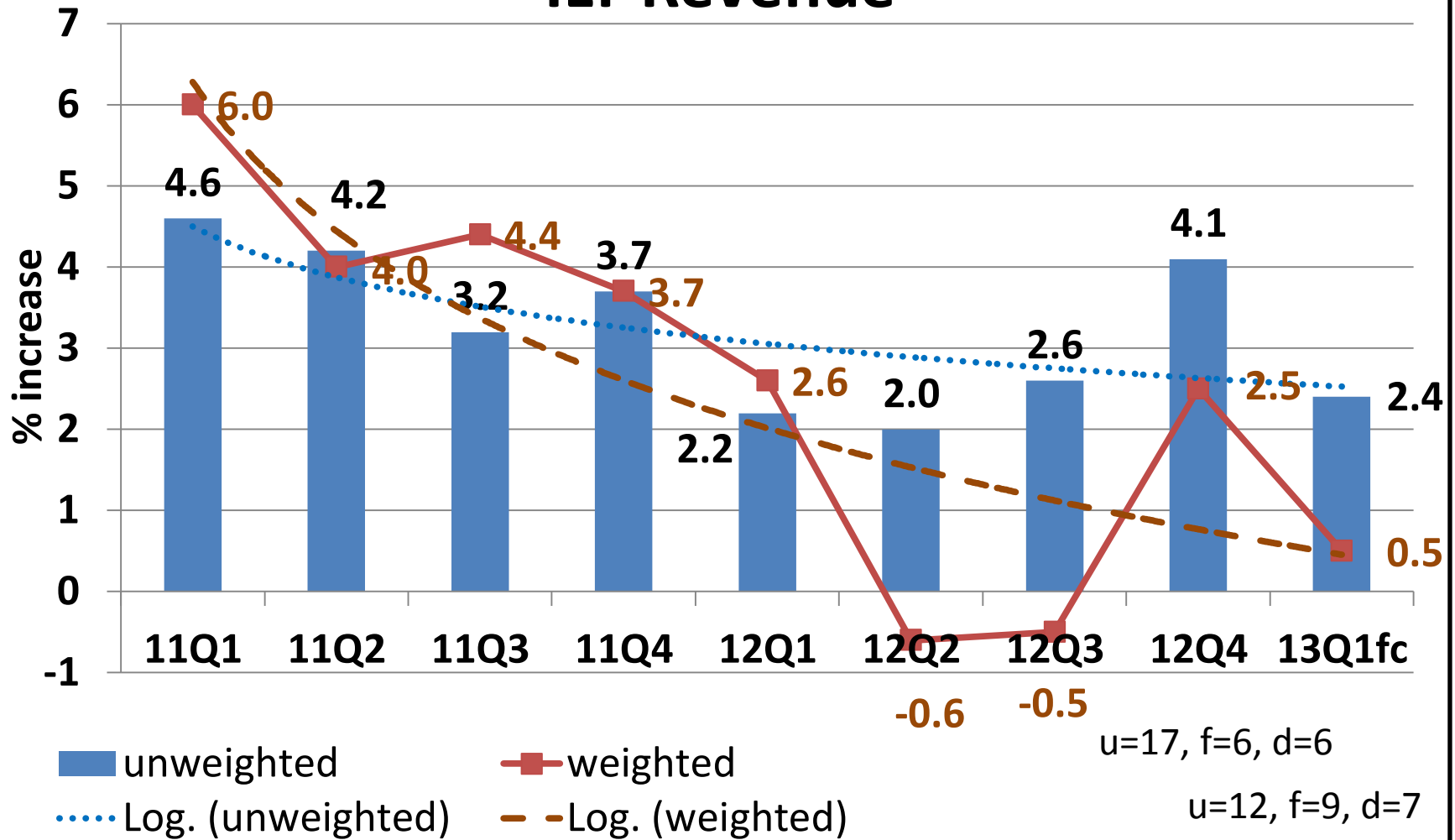


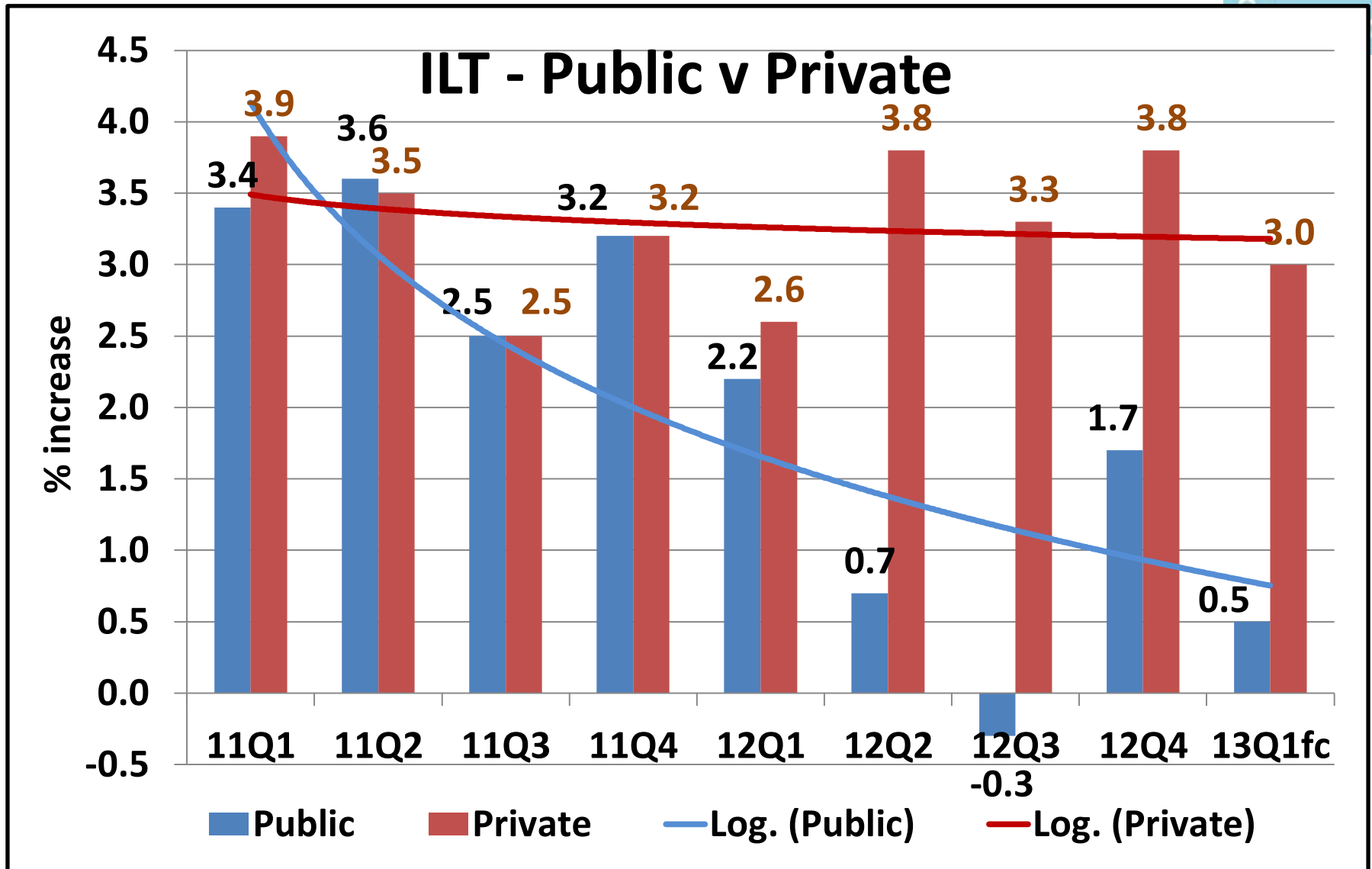


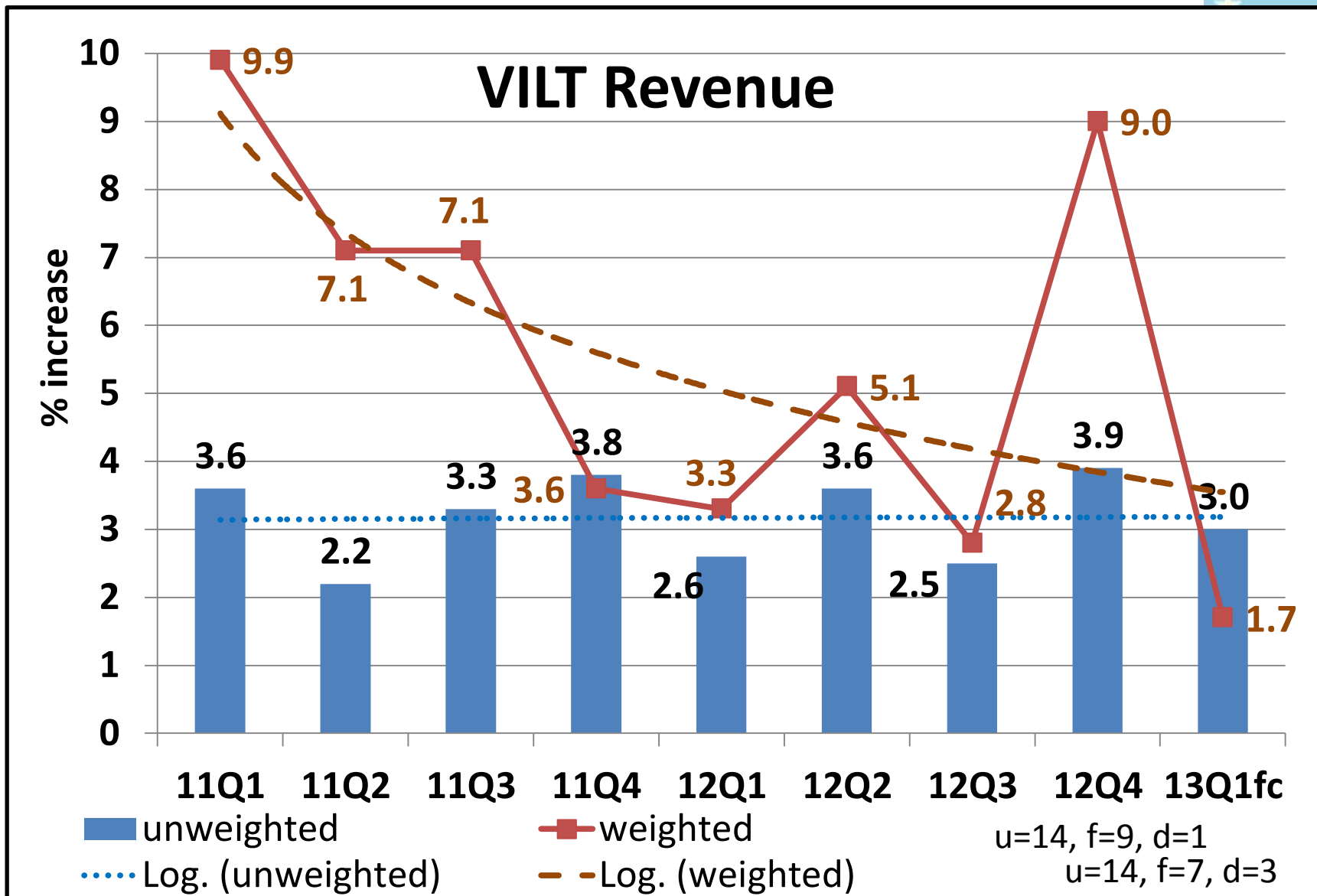
Pre-Tax IT Training Profit



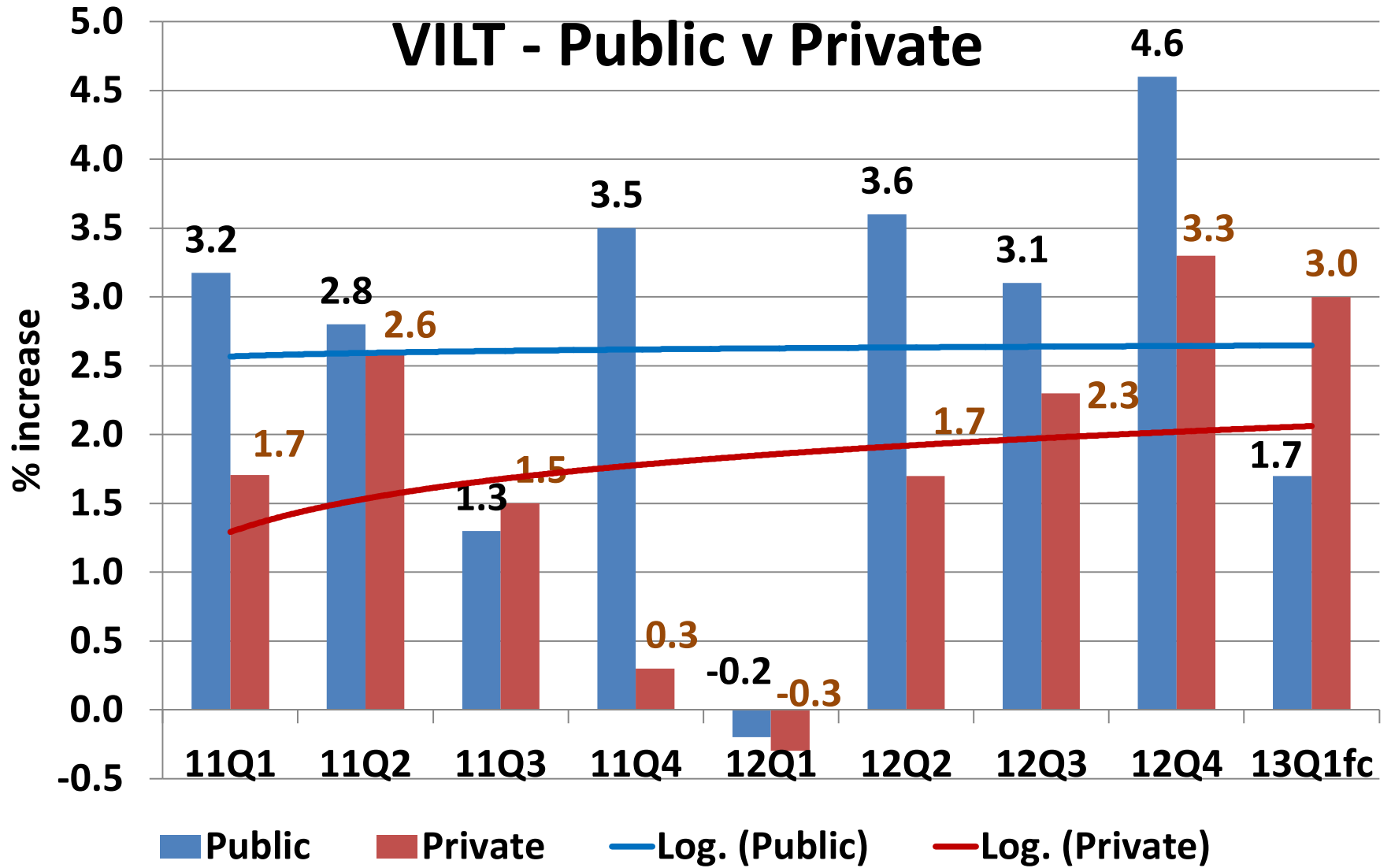
ILT Revenue



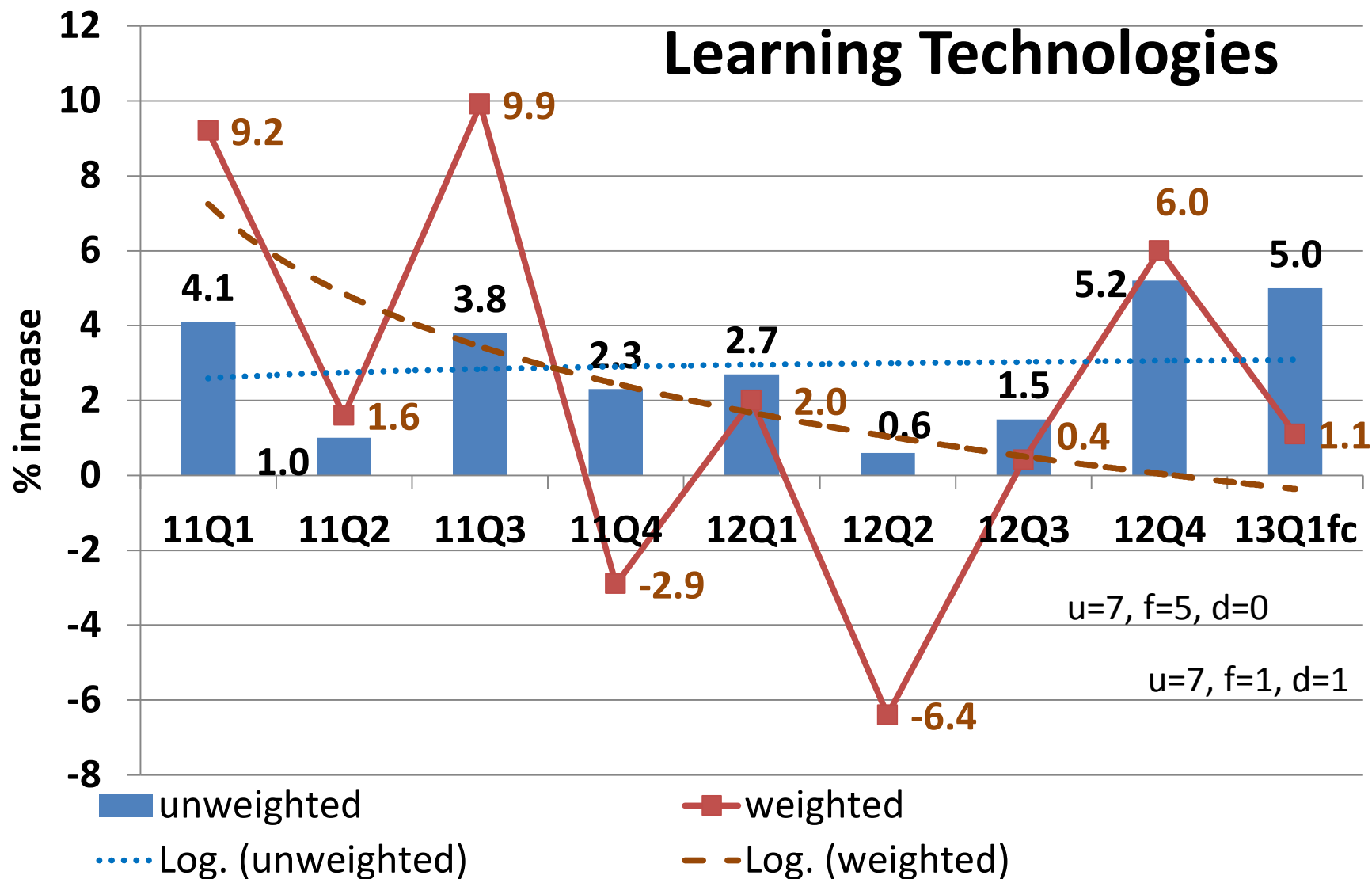




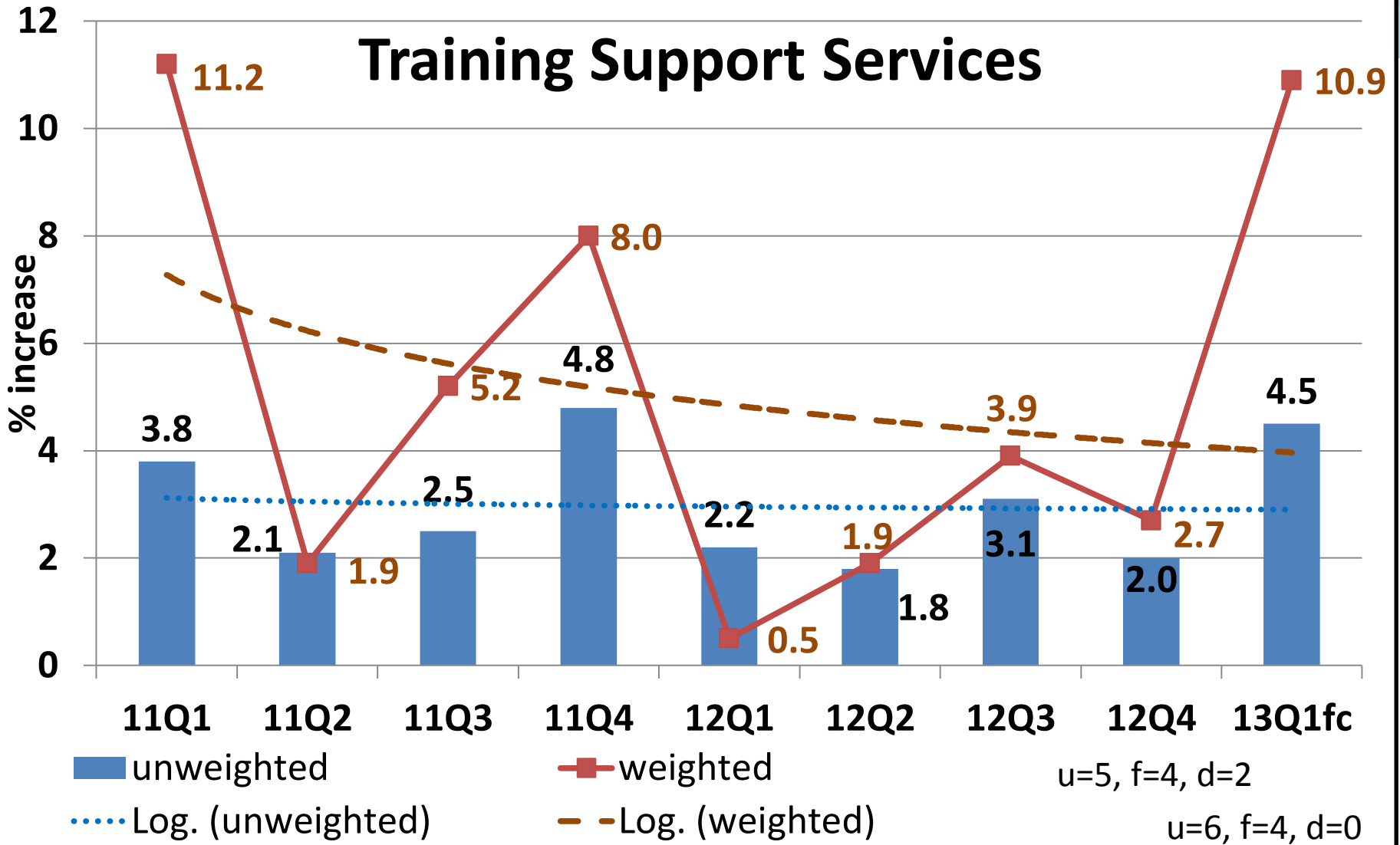
VILT - Public v Private



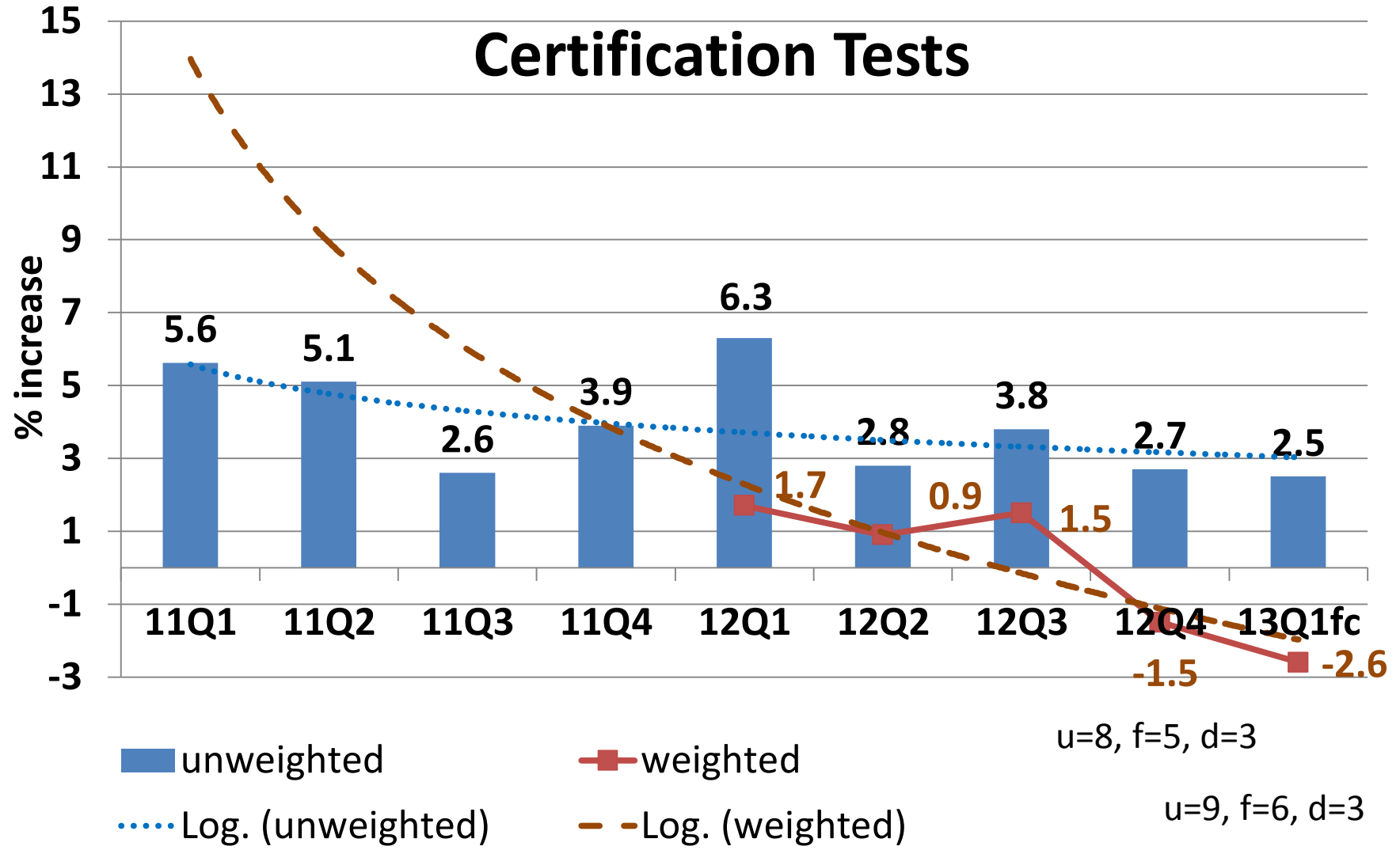
Learning Technologies



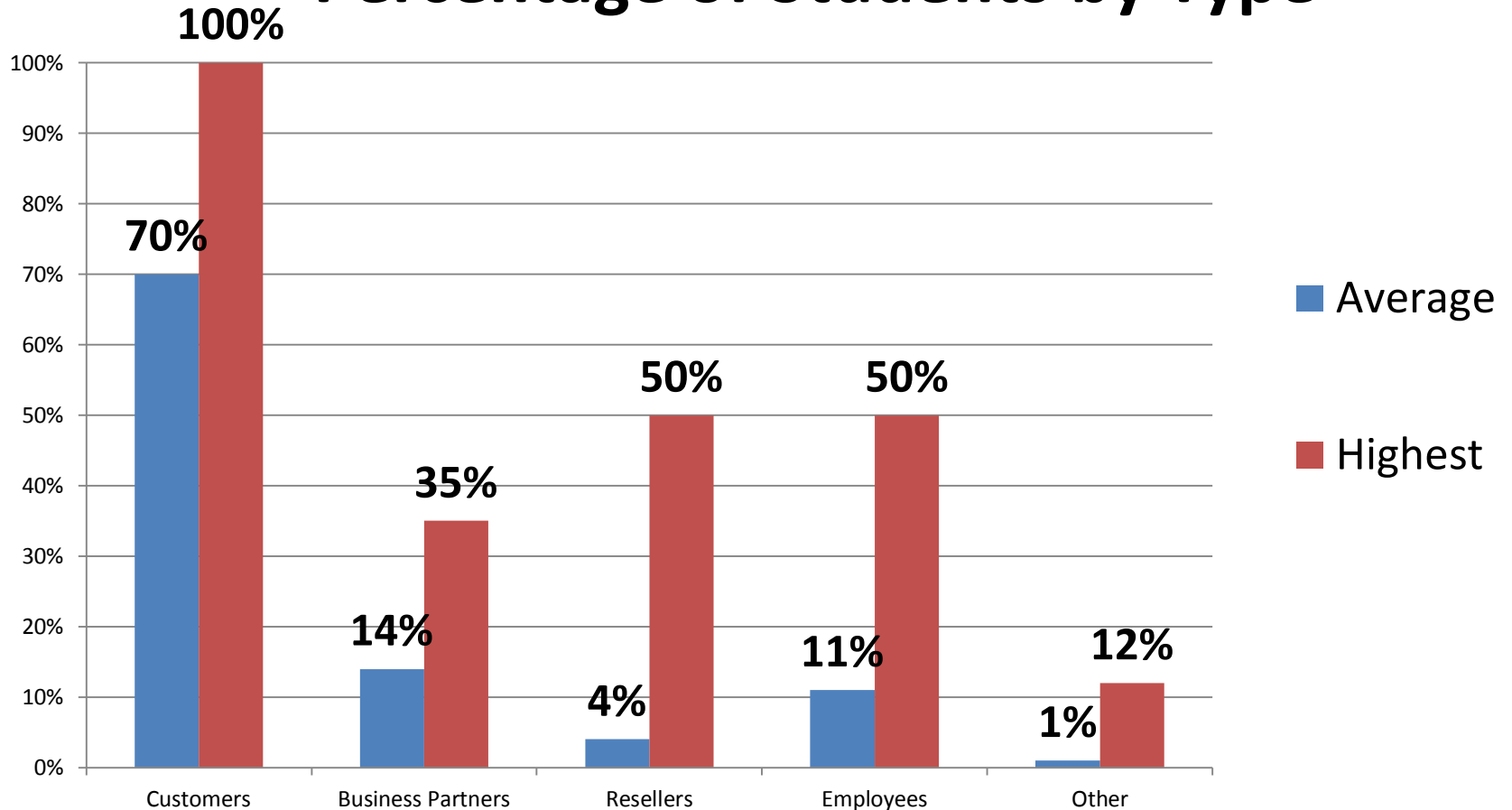
Training Support Services



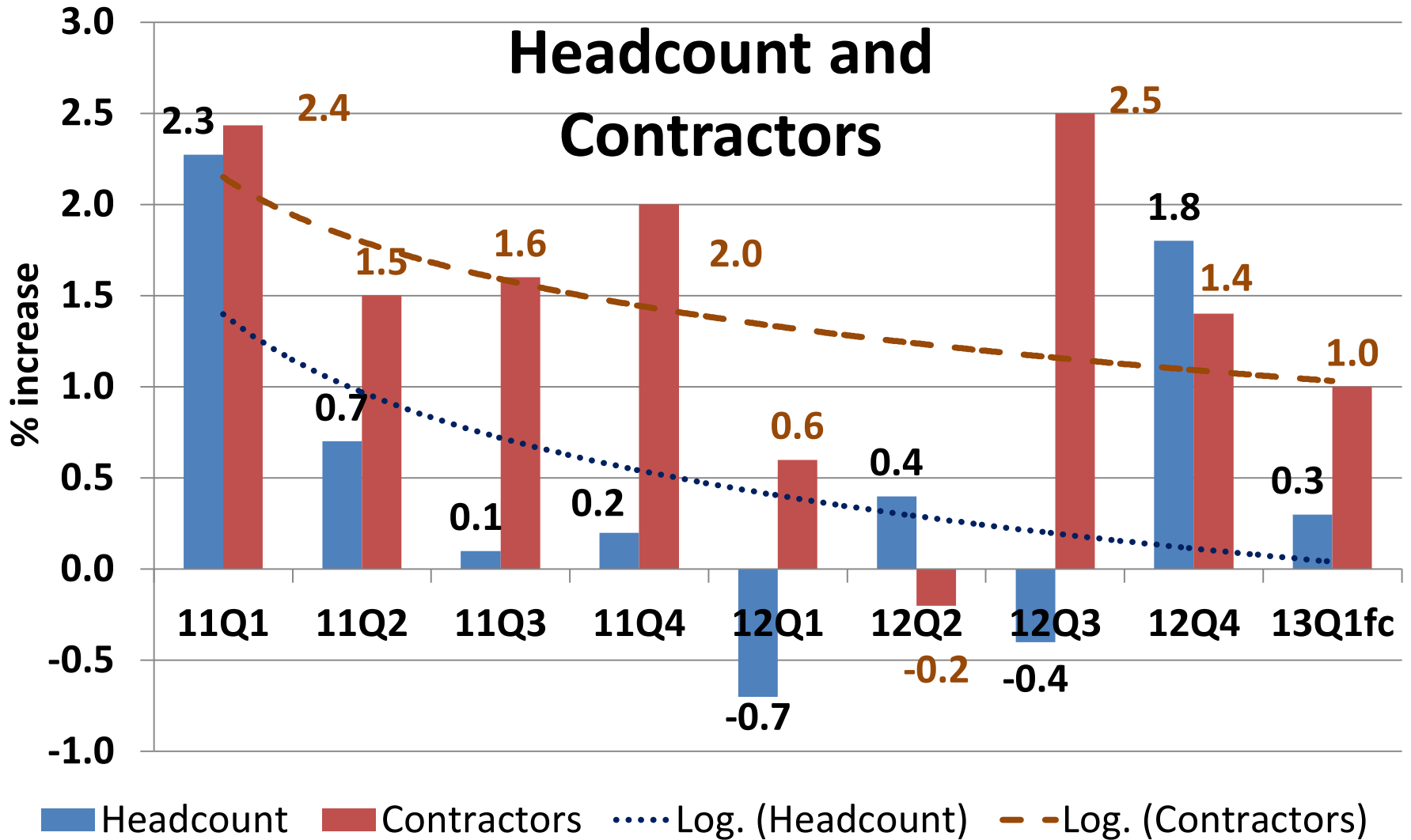
Certification Tests

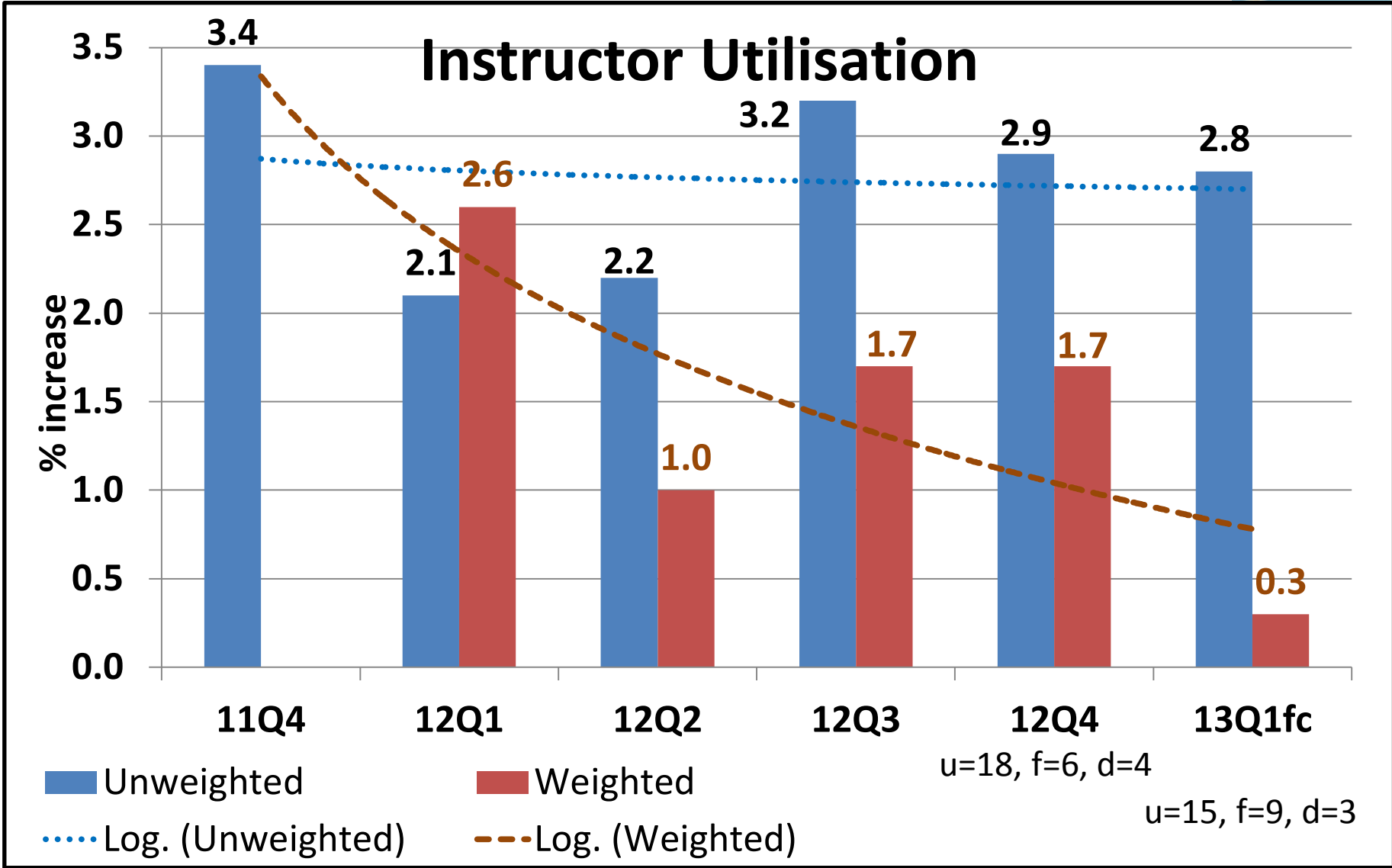


Percentage of Students by Type



Headcount and Contractors







Questions?