

Intrepid selects SumTotal for LBPO Offering (Apr 26)

Seattle — April 26

Intrepid Learning Solutions, a provider of training solutions, has selected the SumTotal Enterprise Suite as a partner to support its Learning Business Process Outsourcing (LBPO) offering.

Intrepid offers its clients a way to outsource all aspects of their training functions, including the technology for distributing learning, managing classrooms, handling registrations and tracking instructors.

Mountain View, Calif.-based SumTotal Systems' award-winning Enterprise Suite is a software platform that delivers e-learning, assesses employees' skills and aligns a workforce's goals with an employer's business aims.

Global corporations such as The Boeing Co., Microsoft Corp. and Autodesk Inc. have selected Intrepid as their training outsourcing partner to provide an array of services, including strategy and analysis, courseware design and development, classroom instruction, learning administration and logistics and training program evaluation.

"Combining Intrepid's training outsourcing capabilities with SumTotal's learning and performance management technology gives clients access to a solution that ties together the components necessary for developing workforce skills and talent," said Cushing Anderson, program director for market-research firm IDC.

Don Fowler, SumTotal chief executive officer, agrees.

"Our partnership with Intrepid is in keeping with our company's strategy of accelerating sales by serving the market for business process outsourcing," Fowler said. "We believe the Intrepid-SumTotal partnership, while not exclusive for either company, represents a compelling combination for buyers of learning and talent management software.

"We feel Intrepid is nimble enough to respond quickly to requests ranging from course development to benchmarking. Intrepid also takes a strategic view of learning and development that looks to align an employer's training with business goals."

Chris Hedrick, Intrepid Learning Solution CEO, agrees.

"We are partnering with SumTotal because they provide innovative, efficient technology solutions," Hedrick said. "Our clients ask us to provide the full range of training solutions, and now we will be able to offer them access to the SumTotal platform in a seamless way. SumTotal's technology builds upon our proven expertise in managing our clients' learning technology infrastructure."