

## Plateau Systems and Ninth House in Strategic Alliance (Apr 25)

### **Arlington, Va. — April 25**

Plateau Systems, a provider of software for developing, managing, rewarding and optimizing organizational skills and talent, has announced a strategic alliance with Ninth House Inc., a leadership development company.

Under this partnership, select titles from the Ninth House catalog of Instant Advice leadership and performance-related content and videos will be available and accessible through the iContent portal.

“The ability to access the Ninth House interactive content through iContent will enable organizations to deliver employees the tools they need to quickly address and resolve business challenges,” Jeff Snipes, Ninth House CEO, said. “With the increased competition for talent, organizations are realizing the value of investing in leadership development solutions as a way to develop, engage and retain key employees.

“By making the Ninth House proven leadership and management solutions available globally through iContent, customers can continue to build high-performance teams in a cost effective, standardized way.”

Offering 280 Instant Advice videos through iContent takes just-in-time learning to the next level by providing users with immediate, actionable solutions to the most frequently encountered business challenges.

This instructional content uses engaging dialogue and familiar scenarios based on award-winning courses from Ninth House that provide immediate and practical solutions to workplace challenges.

“As the only on-demand talent management content portal, iContent has engaged a wide range of leading content partners to provide customers with access to high-quality courses and content that addresses their leadership performance and employee management needs,” Paul Sparta, Plateau chairman and CEO, said. “Making the Ninth House Instant Advice library available through iContent will enable organizations to develop self-sufficient employees who can quickly find solutions to today’s most common workplace challenges.

“In addition to providing a natural channel for accessing and delivering performance and management-focused content and learning courses, iContent aims to support the full talent management life cycle — from learning and development to performance management. With organizations increasingly opting for hosted and on-demand solutions to address these needs, iContent is quickly becoming the de facto standard for organizations looking to cost effectively purchase, access, store and manage their talent management content.”

iContent is a next-generation paradigm for managing and delivering talent management content.

The solution provides a single place where customers can locate, store and deliver thousands of third-party packaged content offerings from providers, as well as industry- and customer-specific content.

iContent reduces content integration and administration challenges by integrating content and deploying it to users globally over a secure and scalable content distribution network.

In addition to speeding the availability and delivery of content to users, iContent saves organizations time and money by reducing the overhead associated with administering and storing content.