

## Industry News from IT Skills Research (Apr 07)

### BCS IT INDUSTRY AWARDS – ENTER NOW!



The BCS is now accepting registrations for the BCS IT Industry Awards 2007. This year the BCS is partnering with NCC and Intellect to recognise the best organisations, projects and individuals. Among the categories for individual excellence is the award for IT Trainer of the Year, sponsored by Training Synergy, for individuals who are responsible for the design and delivery of training to customers, business users or IT staff. The deadline for entries is 26 July 2007. [May 2007](#)

### MPS TO INVESTIGATE CAREER DEVELOPMENT LOANS SCAM

A government-backed student loan scheme has been targeted by fraudsters, leaving victims with no tuition and debts totalling millions of pounds. Now the all-party Parliamentary Education Committee is to investigate how the government failed to vet companies registered for the Career Development Loan (CDL) scheme, allowing criminals and failing businesses to profit at the expense of students. The scheme gives students access to interest-free loans of up to £8,000 if they train with one of 2,000 training providers named on a register at the Learning and Skills Council (LSC). So far more than 100 firms on the list have gone bust, leaving students with debts to pay off but no courses to attend. The Education Committee found that the learning accounts debacle had cost taxpayers up to £400m. The LSC says it is the responsibility of the student to ensure the provider and course satisfy their needs. (*Reported by The Observer/IITT*) [This sounds just like Individual Learning Accounts all over again. Will the government and the LSC never learn?] [May 2007](#)

### NEW QUALIFICATIONS IN IT?

The ProfIT Alliance, which says it aims to establish the foundations of professionalism in the IT industry, expects that a key output from its work will be a set of high-level professional qualifications, aimed at key disciplines in IT, which are valued by employers. The disciplines are defined in the IT Professional Competency Model (IPCM), and there is a mapping of SFIA skills to these disciplines. [May 2007](#)

### PEOPLE ON THE MOVE

Jasmine Huxtable-Wright has left her role as EMEA Training Manager at Red Hat to become Senior Manager, Northern Europe at Symantec Education Services. Her successor at Red Hat is Jens Ziemann. Robert Eighteen of Key Training Solutions has retired; his replacement as Operations Director is Danny Lee, who has been promoted from Sales Director. And Peter Hopley has moved from Kaplan, where he was Global VP for Sales and Alliances, to join Atlantic Link as VP International Sales. [May 2007](#)

### PROMETRIC AND SCP EXTEND PARTNERSHIP

Prometric, the specialist in technology-enabled testing and assessment services, has announced that the Security Certified Program (SCP) has extended its contract with Prometric to administer its network security certification exams worldwide. SCP develops multi-level, vendor neutral security certification and training programmes and has a network of authorized training partners. It is one of the largest providers of IT security certifications in the US, and its website says it is “working to locate quality partners in the United Kingdom”. [May 2007](#)

### ATLANTIC LINK OPENS USA OFFICE



Atlantic Link is opening an office in Atlanta GA, USA, and says it expects to replicate the “phenomenal success” it has enjoyed in the UK. The company has already signed an OEM deal with a leading e-learning vendor and has several events scheduled over the next few months including the CLO summit in Palm Springs, the ASTD 2007 International Conference in Atlanta and the Brandon Hall ‘Innovations in Learning’ conference, where it is a gold sponsor. “We expect to take the American market by storm”, it modestly predicts. [May 2007](#)

### TRAINING OUTSOURCING METHODOLOGY FROM GLOBAL KNOWLEDGE

Global Knowledge has introduced SOLVE, a learning project management methodology, “to raise the bar

in the international training outsourcing market and to position its recently-introduced Total Learning Approach service as the number-one choice for managed training contracts". SOLVE is a five-step methodology used by learning project managers to understand and solve learning issues quickly and efficiently. Global Knowledge says SOLVE "ensures that large-scale, outsourced training contracts are managed in line with each customer's business goals and that each learning solution is designed and implemented to achieve measurable business outcomes". [May 2007](#)

### **CAN E-LEARNING SAVE THE PLANET?**

e-Learning vendor SkillSoft says that, with increasing pressure on businesses to cut their carbon emissions, online learning is the environmentally friendly way to train staff. It says e-learning can impact on an organisation's carbon footprint by reducing the amount of travel, power and paper necessary to provide workforce training. So as part of its campaign to encourage 'greener training', it will allow medium and large size organisations (i.e. with 250 or more employees) to evaluate up to five online training courses of their choice, for a period of 30 days. [May 2007](#)

### **BCS OFFERS IOD DIRECTOR QUALIFICATION**

Members of the British Computer Society and others could be eligible to sit a new chartered qualification for company directors, thanks to a partnership deal with the Institute of Directors. The BCS says this is the first board level programme it has offered for IT professionals. The Diploma in Company Direction is for aspiring executives and senior managers who want to make the next step up, as well as for experienced and newly-inducted IT directors. The first partnership course is due to start in September 2007. [May 2007](#)

### **E-LEARNING SHOWS STEADY GROWTH SAYS EPIC STUDY**

An independent study into the e-learning market, commissioned by e-learning company Epic, shows steady growth, poor profitability and improving productivity in the industry. The study, conducted by John Helmer, took in 157 companies providing e-learning products and services in the UK, and looked at financial performance over a three-year period. It found year-on-year growth of 18%, improving productivity – topline revenue per employee increased by 24% over the period studied – and poor profitability, with some players prepared to bear heavy losses in order to build market share. The picture that emerges, says Epic, is of an emerging, fragmented industry, with consolidation fuelling rapid growth at the top of the market, sometimes at the expense of profitability. [May 2007](#)

### **SAP AND ADOBE JOIN FORCES FOR VIRTUAL LEARNING**



SAP and Adobe Systems are collaborating on a new product, SAP Enterprise Learning environment, "designed to help companies drive continuous employee education more efficiently and cost effectively than with traditional in-person training". SAP Enterprise Learning creates a learning environment through the combination of SAP Learning Solution with Adobe Acrobat Connect Professional, a customisable Web conferencing solution. SAP says it will enable organisations to conduct, measure and track virtual classes while allowing employees to collaborate in real-time with instructors and other learners. It is scheduled to be available in Q3 2007. [May 2007](#)

### **TOWARDS MATURITY - FACTS AND FIGURES PUBLISHED**

In February, we reported on the Skills for Business Network's report on its research into workplace e-learning. A further report – Towards Maturity: Facts and Figures – is now available. The report features several sections which were not included in earlier reports, including the effect of IT capability on e-learning availability and take-up, and trends in software and learning technologies. [May 2007](#)

### **DATA SHARING AND SKILLS ANALYSIS FROM INFOBASIS**

Capability management expert InfoBasis has announced the availability of two new talent management add-ons for its InfoBasis ESI platform. The Publish & Subscribe add-on allows administrators to share data between installations – for example on job roles and skills frameworks – while the Aggregate & Analyse add-on allows subscribers at different implementations to aggregate this shared data for analysis and benchmarking. [May 2007](#)

### **IITT ACCREDITATION FOR RWD**

RWD Technologies has passed the Institute of IT Training's vetting process to become an Accredited Training Provider. RWD is a privately held US-based corporation providing services in the areas of performance solutions, enterprise learning, and applied technologies. It was founded in 1988 and has annual revenues of over \$100 million. [May 2007](#)

### **WILLIAM VANDERBILT APPOINTED VP AT NIIT**

William Vanderbilt, known to many in the UK IT training industry as Vice President of Education and Training at CompTIA, is moving on to become Vice President, IT Partner Enablement at NIIT USA. Vanderbilt has over 20 years' experience in all aspects of IT education, and is an MBA and a Master of Divinity. In his new role he will assume responsibility for strategy in the IT industry, focusing on channel partner enablement. NIIT was established in India in 1981 and is ranked by IDC among the top 20 global IT training companies. It has 3,000 employees in 30 countries, and its subsidiaries include Cognitive Arts and Element K. [May 2007](#)

### **PODCASTING TIPS FROM INDUSTRY LEADERS**

Ufi, the company behind the learndirect e-learning network, has pooled its expertise with Kineo, a rapid e-learning organisation, to create a beginner's guide to podcasting. Called 'Podcasting Reviewed', the free guide helps those new to the concept to decide if it could be an effective learning tool and gives tips on how to go about setting up, creating and sharing a podcast. This is the first in a series of guides and discussion papers through which Ufi/learndirect and Kineo will explore key issues in the e-learning world. [May 2007](#)

### **PPI PARTNERS WITH LEARNINGGUIDE**

 PPI Learning Services has launched AthenaAssist, a performance support system based on LearningGuide technologies and methods, "to provide strategic clients with a new breed of highly effective, custom designed training rollout". PPI says AthenaAssist enables employees to get the information they need when they need it, and is valuable for organisations running a helpdesk or support service, or for software migration projects. [May 2007](#)

### **ACADEMY INTERNET ACQUIRES VIV COLE ASSOCIATES**

Academy Internet has announced the acquisition of the e-learning business of Viv Cole Associates. Viv Cole, an instructional designer, trainer and chartered accountant, has been appointed to head Academy Internet's interests in the Professional Services vertical sector. Academy Internet also says that following record Q1 sales figures, it is on track in its aim to become one of the top 25 digital media businesses in the UK by 2010. [May 2007](#)

### **GIUNTI LABS EXPANDS TO SPAIN AND SOUTH AMERICA**

Having recently opened a North American office in Boston MA, Giunti Labs has expanded its international presence still further by moving into the Spanish and South American markets. The move has been prompted by the launch of the Spanish language version of Giunti Labs' learn eXact LCMS platform. Giunti Labs, which has its EMEA headquarters in Italy and an office in Milton Keynes, provides a range of services including content production and solutions for content, learning & knowledge management. [May 2007](#)

### **EPIC UNVEILS NEW RAPID E-LEARNING AND CONSULTING TOOLS**

Epic has launched Rapid Create, its new authoring tool for rapid e-learning. Epic says the Flash-based tool, available under licence, cuts the time and cost of producing quality e-learning and also provides full accessibility. Epic has also introduced Evolution, a new maturity model for learning, which "provides a road map for negotiating the increasingly complex world of learning and development for organisations who need to manage their talent and skills development more effectively". [May 2007](#)

### **THIRDFORCE OPENS NEW UK HEADQUARTERS**



e-Learning courseware and testing provider ThirdForce has moved into a new UK headquarters building in Uxbridge, adding to its existing offices in Dublin, Somerset, Australia and Canada. ThirdForce claims to be the largest supplier of e-learning courses in ICT in the UK and one of the main suppliers to Ufi learndirect. It says its expanded presence in the UK reflects a sustained upswing in UK business. It recently announced a 51% jump in profits and an increase in revenues of 33%. [May 2007](#)

### **FLAGSHIP TRAINING TO USE INFOBASIS**

Flagship Training has signed a five-year agreement to use InfoBasis capability management technology to manage the human capital of over 1,000 employees, working in its training and project management streams. Flagship delivers military and maritime training to over 400 organisations around the world, on topics as diverse as warfare, engineering, fire fighting and leadership skills. It has annual revenues in excess of £128 million and recently signed a £120m extension to its partnering arrangement with the Royal Navy. It is a joint venture between BAE Systems and the VT Group and is headquartered in Portsmouth. [May 2007](#)

### **REDTRAY GROWTH RECOGNISED AGAIN**

Blended learning provider RedTray has been recognised by Media Momentum as one of the top ten fastest growing Digital Media Companies. This follows recognition last year by the Sunday Times, which identified RedTray as the 5th fastest growing IT company. RedTray says it has provided blended learning solutions to over 100 clients in the petrochemical, telecommunications, health, pharmaceutical, engineering, financial services, professional services, transport and adult education sectors. [May 2007](#)

### **NEW RESIDENTIAL FORMAT FOR MAVEN – AND NEW COURSES**

Maven Training is to run its PRINCE2 Practitioner and Managing Successful Programmes (MSP) training courses in a new residential format at the Node Conference Centre in Hertfordshire, which it says “combines the atmosphere of a country house with the sophisticated facilities of a professional training centre”. Delegates will be offered the option of undertaking training as a residential event, using the Node’s facilities during the evenings, or as a standard Monday-to-Friday training course. In a separate announcement, Maven is also adding Principles of Change Management and Business Analysis Courses to its open course schedule. [May 2007](#)

### **BRIGHTWAVE CREATES PORTAL BASED LEARNING FOR BCI**



Brightwave has been selected by the Broadcasting Commission of Ireland to develop, launch and host a pilot e-learning initiative. The compliance driven programme will focus on the Irish General Advertising Code, providing Ireland’s broadcasters with the knowledge and practical help to comply with regulations in this highly regulated industry. The programme will be hosted by Brightwave on its Launch & Track LMS and will include learning modules “brought to life through interactive scenarios and situational simulations”. This will be the first component of what the BCI intends will become a dedicated e-learning portal for all of Ireland’s broadcasters. [May 2007](#)

### **INTELLECT LAUNCHES YOUNG PROFESSIONALS’ NETWORK**

Intellect, the trade association for the UK IT, telecommunications and electronics industries, has launched the Intellect Young Professionals’ Network, which aims to highlight the all-pervasive nature of the technology industry in our modern economy. Membership of the network is open to all young professionals in the hi-tech and connected industries and nearly 200 people have already registered to participate. Intellect says the network will offer an environment to network, socialise and share experiences, providing members with advice and guidance on career and business goals. [May 2007](#)

### **BCS TAKES OVER IT TRAINING MAGAZINE**



IT Training magazine will now be published by the British Computer Society (BCS), which has taken over the publishing licence from Haymarket Media. It will appear quarterly, with the first BCS-produced IT Training out in May, and will be sent to the magazine’s 13,000 existing readers. The new in-house editor is former IT journalist Helen Boddy, who

says the deal “acknowledges the importance of the role of IT training in the IT profession”. The BCS has recently launched an Information and Technology Training Specialist Group, and also plans to announce a new complementary IT Training e-newsletter for information technology trainers. [Apr 2007](#)

### **INSTITUTE CLAMPS DOWN ON GOOGLE SEARCH ABUSE**

The Institute of IT Training has warned its Accredited Training Providers to cease the malpractice of using Google Adwords in order to direct Internet searches from competitor sites to their own. The Institute has received complaints that some training providers are using competitors' names in their Google Adwords listings to divert searches to their sites from their competitors. IITT Chief Executive Colin Steed explained: "We have undertaken thorough investigations and it appears that this malpractice is going on. This is unethical practice and we have warned all of our accredited training providers that if they are practising this method of gaining business from their competitors, it must stop or we shall withdraw their accredited status immediately". [Apr 2007](#)

### **CISCO TO PAY \$3.2 BILLION FOR WEBEX**



Cisco is to acquire WebEx, a market leader in on-demand collaboration applications including the delivery of online training. Cisco says WebEx's technology and services portfolio "complement Cisco's leadership in the unified communications and collaboration market, while providing Cisco with a new and unique business model to expand its presence in the fast-growing SMB market". Cisco will pay an aggregate price of around \$3.2 billion. WebEx was founded in 1995 and held its IPO in July 2000. The company has about 2,200 employees and 2.2 million registered users. Its revenues in 2006 were \$380 million. [Apr 2007](#)

### **REGISTRATION OPENS FOR ITQ CONFERENCE**

Registration is now open for the 2007 National ITQ Conference to be held in Birmingham on 24 April. Organiser e-skills UK says the conference will provide an excellent opportunity for training providers and those agencies supporting and developing new approaches to ITQ delivery to share their expertise and experience. Representatives from awarding bodies and e-skills UK will be available for surgery support throughout the day and a sponsors' exhibition will provide delegates with practical advice on ITQ implementation. [Apr 2007](#)



### **COMPTIA CONVERGENCE+ ARRIVES**

CompTIA's new Convergence+ certification is now available. Convergence+ validates an IT professional's knowledge and skill in the area of communications technologies where data, voice, video, and broadcast multimedia technologies are combined in a single IP-based delivery system. The vendor-neutral certification recognises a technician's ability to design, implement and manage both data and voice networking; and covers areas such as telephony, network engineering, applications, hardware, architecture, management, and security. The exam is intended for individuals with 18-24 months of experience in data networking, voice-over-IP and other related convergence technologies. Student and instructor study guides for Convergence+ are available from CompTIA Press. [Apr 2007](#)

### **QA-IQ EXPANDS TRAINER DEVELOPMENT ACADEMY**

QA-IQ is expanding its trainer development programme with the launch of an intensive Academy for technical and business professionals who wish to join the training industry. The company says feedback from customers has confirmed the value of instructors who have real-world experience to back up their technical knowledge, and can provide learners with up-to-date examples of skills application in a business context – so it is expanding its trainer development programme to provide a structure for those who excel in their field to pass their skills on to others. QA-IQ already has an IITT-certified development programme, and is now adding a fast-track conversion course for those joining it from business or technical roles. [Apr 2007](#)

## GLOBAL KNOWLEDGE INTRODUCES NEW VMWARE COURSES



Global Knowledge will soon be running the new VMware Virtual Infrastructure 3: Deploying, Securing and Analysing course and the Virtual Infrastructure for Operators course from its training locations throughout the UK. Global Knowledge is working in association with Magirus, one of Europe's leading IT infrastructure and solutions providers, to provide these new authorised VMware courses to its customers. [Apr 2007](#)

## XPERTISE EXPANDS MICROSOFT DYNAMICS TRAINING

Xpertise is expanding its Microsoft Dynamics training portfolio via a partnership with Danish training company Microworld. Microsoft Dynamics is a suite of application software solutions from Microsoft. Training on these products is highly specialised and is offered by few companies. Xpertise has been providing training on Microsoft Dynamics CRM for some time and is now partnering with Microworld, an acknowledged leader in Microsoft Dynamics training, to add Microsoft Dynamics AX and Microsoft Dynamics NAV courses to its portfolio. The courses will be available as closed, company-specific training programmes, and also through a limited public schedule of courses. [Apr 2007](#)

## SKILLS FOR IT MANAGEMENT – CONFERENCE

The British Computer Society and the UK Academy for Information Systems are holding two one-day conferences to highlight the future skills and competences needed by IT leaders. Leading the IT Function: The New Professional Agenda will take place in Manchester on 10 April and in London on 17 May. The BCS says that as technology manager, the IT manager is primarily a supplier of IT and needs a mix of technical and management skills: in contrast, as business change agent, the IT manager requires persuasive business and interpersonal skills. Themes of the conference will be the future technology landscape and its impact; business/IT alignment; leading IT through people; and compliance. [Apr 2007](#)

## 25,000 RED HAT CERTIFICATIONS



Red Hat has reached an important milestone – it has awarded more than 25,000 Red Hat Certified Engineer (RHCE) certifications. It began conducting the performance-based testing programme in 1999. Red Hat claims to be the world's largest vendor of Linux training and certification by revenue, sales, courses available and locations served, and RHCE was named the Hottest Certification for 2006 by CertCities.com. [Apr 2007](#)

## PEOPLE ON THE MOVE

Rob Tillier has moved on from IITT to become Operations Director at Just IT Training. And Epic's Managing Director Matt Gokhool is leaving to work for the Government of Mauritius; he was previously Chief Executive of the Outer Territories of Mauritius. [Apr 2007](#)

## VMWARE TRAINING FROM QA-IQ

QA-IQ is now offering customers access to authorised courses from VMware, a global leader in software for industry-standard virtualised desktops and servers. Courses include 'Install and Configure' which also prepares IT professionals for VMware certification, 'Operations', focused on the skills required by those who use VMware to manage other server environments, and 'Deploy, Secure and Analyze' for systems integrators, deployment professionals and VMware consultants. [Apr 2007](#)

## NOVELL JOINS OPENCOURSEWARE CONSORTIUM



Novell has joined the OpenCourseWare Consortium, a global initiative of higher education institutions designed to create open educational content using a shared model. Novell is among the first commercial enterprises to participate in the OpenCourseWare Consortium, joining the likes of MIT, Harvard Law School, and a number of other leading universities around the world. Novell will contribute an initial 10 training courses under the terms of its membership in the Consortium to its opencourseware library. Novell has also launched its first certification focused on the Linux desktop, the Novell Certified Linux Desktop Administrator 10 program, which will validate the skills of administrators managing Novell's SUSE Linux Enterprise desktop. [Apr 2007](#)

## 55% OF EMPLOYERS CAN'T FIND SKILLED WORKERS

A new report from the British Chambers of Commerce says British businesses face increasing difficulties in finding employees with the right skills. 55% of employers said that they find it more difficult to recruit skilled employees today than five years ago. The BCC says its findings strengthen the need for the Government to place business needs at the heart of plans to revise vocational training for young people and adults. It reports that 83% of small businesses claim to provide training for their staff and 77% make professional assessments of staff training needs and evaluate the effectiveness of the training they pay for. The report also says only a sixth of employers feel their Sector Skills Council effectively represents their needs. [Apr 2007](#)

## BLA BECOMES BILD



The British Learning Association has re-branded itself and become the British Institute for Learning and Development. The organisation says it will "address the needs and raise the status of all those involved in learning and development (both organisations and individuals)" and will "provide coherence to a sector that embraces corporate, work based and lifelong learning and vocational training". It is organising a conference on Creating Successful Work Based Learning in London on 16 May. [Apr 2007](#)

## GROWING CONCERN ABOUT CANCELLATION POLICIES

Peter Mayes, founder and editor of TrainerBase, says some training companies are demanding changes in the contracts of freelance trainers to reduce cancellation times and rates. "In the balance between contract flexibility and the cash strapped training departments", says Mayes, "the independent training provider is pulling the short straw". He says he has come across clients insisting on a 3-day cancellation policy. "This I personally think is an outrageously short period and gives no consideration to the viability of an independent trainer's business model". [Apr 2007](#)

## EXPERIENCE MATTERS MOST FOR IT MANAGERS

A BCS working group has carried out a survey to determine the relative importance employers place on the qualifications, education and experience of their IT managers. Almost 90% of organisations said it was the experience of their IT managers that was important to them, compared with 41% who said their IT qualifications were important. When recruiting IT managers, 69% of companies put a high importance on the IT knowledge of the applicant compared with 51% who rated management knowledge highly. Responding to the survey results, BCS chief executive David Clarke said: "It is vital for British organisations to better gauge IT management skills using exacting qualification benchmarks. Broad experience is no longer as relevant as it was. Qualification bodies like BCS are now offering highly exacting methods to measure and fit individuals to specific IT management roles, which is vital for a prospering business or organisation". [Apr 2007](#)

## INFOBASIS ANNOUNCES SUPPORT FOR PSG



InfoBasis has announced support for the UK's Professional Skills for Government (PSG) initiative. The company has configured its skills management platform – InfoBasis Enterprise Skills Manager – to be capable of providing assessment against the many competency frameworks used in the programme. PSG is a core part of the Government's Delivery and Reform agenda. It aims to ensure that civil servants have the skills and expertise to do their job well. It is also used to guide staff development and career decisions. By September 2007, 95% of Senior Civil Servants are expected to have a development plan in place, and at least 75% are expected to demonstrate competence in all core areas. [Apr 2007](#)

## XPERTISE ROLLS OUT TRAINING TO 25 COUNTRIES

Xpertise has delivered an EMEA-wide Microsoft Visual Studio Team System training programme to over 300 people in twenty five countries. Xpertise says that having worked with Microsoft to develop a course and deliver other Visual Studio Team System training programmes in the UK, it seized the opportunity to expand its delivery reach into EMEA, and that its four-day technical workshop for developers and consultants achieved trainer satisfaction scores of 8 out of 9 on the Metrics That Matter learning analytics system. [Apr 2007](#)

### **GTSLEARNING OFFERS NETWORKING PRIMER FOR VoIP**



gtslearning has launched an intensive online course that provides an introduction to VoIP and networking technology for telecoms professionals and experienced IT users. The new 'Networking Primer for VoIP' course is delivered via the Internet. Its target audience includes telecoms channel reseller support staff and engineers wishing to acquire networking and VoIP skills. The course will provide them with essential foundation knowledge required for more advanced exam preparation such as CompTIA's Convergence+ or vendor-specific convergence training. It is also aimed at experienced computer users and IT professionals wishing to gain a thorough understanding of LAN/WAN/VoIP technology. [Apr 2007](#)

### **THIRDFORCE FUELS E-LEARNING FOR BP**

ThirdForce plc has won a contract to deliver food safety, literacy and numeracy training in an innovative e-learning solution for BP. The EI-Box provides compliance training and workforce development direct to BP Retail's forecourt staff. This is a portable, touch-screen PC-tablet pre-loaded with dedicated e-learning training. ThirdForce will also provide its AIMS Perform enterprise-wide training management system allowing BP Retail UK to manage, schedule, administer and report on all training of its staff. BP Retail operates over 270 company owned sites across the UK with a further 1,200 dealer sites. It employs around 4000 people.

### **KAPLAN RELEASES STT TRAINER 4.4**



Kaplan IT Learning, which provides certification preparation, assessment, learning services and software to help individuals and organisations train on technology and prepare for technology certifications, has launched the latest version of its simulation-based training and documentation authoring tool, STT Trainer. This tool trains end-users of enterprise systems such as SAP or Oracle, as well as custom applications. STT Trainer's newest features include .NET technology, a capture tool to "edit on the fly", faster web-based performance and easier database and repository maintenance. [Apr 2007](#)

### **GIUNTI LABS PROVIDES LCMS TECHNOLOGY IN PROLIX**

Giunti Labs, the e-learning and LCMS vendor, is taking part in PROLIX, a four-year research and development project co-funded by the European Commission. The project brings together 19 partners from nine countries and provides LMS, LCMS and business intelligence tools aimed at aligning learning with business processes, by bridging e-learning and business intelligence tools using shared standards and interfaces. The goal is a minimum 20% reduction in the 'time to competency' in the workforces of the organisations which are engaged in the project. [Apr 2007](#)