

TALEO UNIVERSITY

Return on Investment on Your Training

Using Taleo Proficiency



QUESTIONS WE ENCOUNTER...ALL THE TIME

1. The software is easy, no training required!
2. Don't you have training available in all languages?
3. What do you mean, ROI on training?

THE ROLL-OUT OF YOUR SOFTWARE



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THE SOFTWARE IS EASY, NO TRAINING REQUIRED?

Awareness

- Have you considered the business implementation and process changes placed upon each organizational division?

Understanding

- Are you accounting for the small percentage of team members who still will require assistance?

Adoption

- How can we address the needs of your organization?

DON'T YOU HAVE TRAINING AVAILABLE IN ALL LANGUAGES?

Awareness

- No.

Understanding

- Keep in mind our own organizational costs to keep us lean and efficient for you.

Adoption

- Address the needs.

WHAT DO YOU MEAN, ROI ON TRAINING?

Awareness

- There are organizational costs.

Understanding

- Keep in mind our own organizational costs to keep us lean and efficient for you.

Adoption

- Address the needs.

QUESTIONS AND ANSWERS

