

CEdMA Europe Workshop Agenda

22 January 2012

Symantec, Green Park, Reading

Tue 22 January 2013 "Providing training for Channel (license) Partners"

Time	Topic	Facilitator
1300	<i>Coffee and Networking</i>	<i>All</i>
1330	<i>Introduction</i>	<i>Philip Bourne, CEdMA Europe</i>
Providing training for Channel (license) Partners		
1340	How does your business do this? What types of offering? What modalities? Free, or fee? Mike will introduce and discuss alternatives. <i>This is a discussion session so please come prepared to contribute your views.</i>	<i>Mike Dowsey, CEdMA Europe</i>
1400	Members' Programmes Part 1: Symantec, HP, Juniper Networks <i>This is a discussion session so please come prepared to contribute your views.</i>	<i>Jasmine Huxtable- Wright Alex Harding Kate Lipmann</i>
1500	<i>Break and Networking</i>	<i>All</i>
1530	Members' Programmes Part 2: Autodesk, Xilinx, Assima <i>This is a discussion session so please come prepared to contribute your views.</i>	<i>Joe Domanski Michele Ricci Tony Coates</i>
1650	<i>Summary</i>	<i>Philip Bourne</i>
1700	<i>Close and Networking</i>	<i>All</i>

Events in 2013

Tue 5 Mar, half-day Workshop

Wed 17 Apr – Thu 18 Apr, Conference

Tue 11 Jun, half-day Workshop

Wed 16 Oct – Thu 17 Oct, Conference

Tue 4 Dec, half-day Workshop